



JOHN HANCOCK LIFE INSURANCE COMPANY

Partnership Program Notice
**Important Consumer Information Regarding the Long-Term Care Insurance
Partnership Program**

Some long-term care insurance policies sold may qualify for the Long-Term Care Insurance Partnership Program (the Partnership Program). The Partnership Program is a partnership between state government and private insurance companies to assist individuals in planning their long-term care needs. Insurance companies voluntarily agree to participate in the Partnership Program by offering long-term care insurance coverage that meets certain State and Federal requirements. Long-term care insurance policies that qualify as Partnership Policies may protect the policyholder's assets through a feature known as "Asset Disregard" under the Medicaid program.

Asset Disregard means that an amount of the policyholder's assets equal to the amount of long-term care insurance benefits received under a qualified Partnership Policy will be disregarded for the purpose of determining the insured's eligibility for Medicaid. This generally allows a person to keep assets equal to the insurance benefits received under a qualified Partnership Policy without affecting the person's eligibility for Medicaid. All other Medicaid eligibility criteria will apply and special rules may apply to persons whose home equity exceeds \$500,000. Asset Disregard is not available under a long-term care insurance policy that is not a Partnership Policy. Therefore, you should consider if Asset Disregard is important to you, and whether a Partnership Policy meets your needs. **The purchase of a Partnership Policy does not automatically qualify you for Medicaid.**

What are the Requirements for a Partnership Policy? In order for a policy to qualify as a Partnership Policy, it must, among other requirements:

- be issued to an individual after July 1, 2008;
- cover an individual who was a New Jersey resident when coverage first becomes effective under the policy;
- be a tax-qualified policy under § 7702(B)(b) of the Internal Revenue Code of 1986;
- meet stringent consumer protection standards; and
- meet the following inflation requirements:
 - For ages 60 or younger - provides compound annual inflation protection
 - For ages 61 to 75 - provides annual inflation protection
 - For ages 76 and older-no purchase of inflation protection is required.

If you apply and are approved for long-term care insurance coverage, John Hancock will provide you with written documentation as to whether or not your policy qualifies as a Partnership Policy.

What Could Disqualify a Policy as a Partnership Policy? Certain types of changes to a Partnership Policy could affect whether or not such policy continues to be a Partnership Policy. If you purchase a Partnership Policy and later decide to make any changes, you should first consult with John Hancock to determine the effect of a proposed change. In addition, if you move to a state that does not maintain a Partnership Program or does not recognize your policy as a Partnership Policy, you would not receive beneficial treatment of your policy under the Medicaid program of that state. The information contained in this disclosure is based on current New Jersey and Federal laws. These laws may be subject to change. Any change in law could reduce or eliminate the beneficial treatment of your policy under New Jersey's Medicaid program.

Additional Information. For questions regarding your coverage, please contact: John Hancock at 333 West Everett Street, P.O. Box 2986, Milwaukee, WI 53203, call us at 1-800-377-7311 or visit us at www.JohnHancockLTC.com. For questions regarding the Partnership program, please contact: New Jersey Department of Health and Senior Services.