

June 30, 2009

## Financial strength is the core of Lincoln Financial Group® affiliates

Having comprehensive products and services is important, but it doesn't mean much without the financial strength to support them. Lincoln Financial Group and its affiliates have more than a century-long history of delivering on our promises.

Lincoln Financial Group has long been recognized for its disciplined financial and risk management. Throughout our history—and through vastly changing economic climates—this approach has served us well and has never been more critical than it is today.

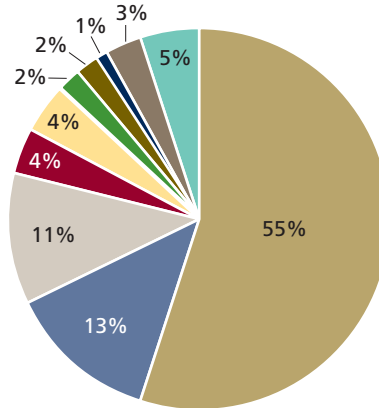
### Balance sheet strength

General account assets are managed by Delaware Investments, the company's investment management group. Delaware employs a bottom-up investment style in which in-depth fundamental research is the cornerstone of the investment process.

All information as of June 30, 2009, except where noted. Lincoln National Corporation does not undertake to update this document after that date. More recent information about Lincoln Financial may be found in our SEC filings and new releases available on our Web site at [www.LincolnFinancial.com/investor](http://www.LincolnFinancial.com/investor).

### The Lincoln National Life Insurance Company profile of total invested assets as of June 30, 2009

Average bond rating: "A-"<sup>1</sup>



- Corporate bonds<sup>3</sup> 55%
- RMBS<sup>4</sup> 13%
- Commercial mortgages 11%
- CMBS 4%
- U.S. Treasury, agency, and municipal securities 4%

### Subprime and Alt-A<sup>2</sup>

Represents 2% of total invested assets  
99% fixed rate, 98% first lien

### Commercial mortgage-backed securities

87% rate A or better<sup>1</sup>  
84% 2005 or earlier vintages

### Commercial mortgages

59% loan-to-value  
1.6x debt services coverage

- Hybrid/preferred stock 2%
- Asset-backed securities and collateralized debt obligations 2%
- Real estate 0%
- Alternative investments 1%
- Trading securities 3%
- Other<sup>5</sup> 5%

<sup>1</sup>Based on the middle ratings from the three rating agencies (S&P, Moody's, and Fitch) and vary slightly from the NAIC ratings.

<sup>2</sup>Alt-A loans are loans to borrowers with prime-type credit scores but no income verification. Alt-A loans fall between prime and subprime loans.

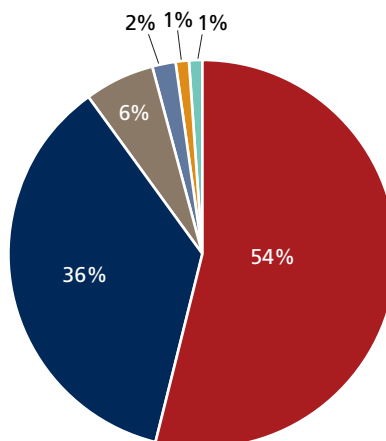
<sup>3</sup>Corporate bonds include the following industry sectors: financial services, basic industry, capital goods, communications, consumer cyclical and non-cyclical, energy, technology, transportation, industrial other, and utilities.

<sup>4</sup>RMBS (residential mortgage-backed securities) includes collateralized mortgage obligations (CMOs), mortgage pass-throughs, and home equity.

<sup>5</sup>Other includes equity securities, policy loans, derivative instruments, and other investments.

### Credit rating distribution of fixed-maturity securities

(based on ratings as of June 30, 2009)



- ◆ NAIC 1 — AAA/AA/A 54%
- ◆ NAIC 2 — BBB 36%
- ◆ NAIC 3 — BB 6%
- ◆ NAIC 4 — B 2%
- ◆ NAIC 5 — CCC 1%
- ◆ NAIC 6 — In or Near Default 1%

NAIC ratings are issued by the National Association of Insurance Commissioners and are similar to the rating agency designations of the Nationally Recognized Organizations for marketable bonds. NAIC ratings 1 and 2 include bonds generally considered investment grade by such ratings organizations. NAIC ratings 3 through 6 include bonds generally considered below investment grade.

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## The Lincoln National Life Insurance Company

<b>A.M. Best</b>	A+ (2nd highest of 16)
<b>Fitch</b>	A+ (5th highest of 21)
<b>Moody's</b>	A2 (6th highest of 21)
<b>Standard &amp; Poor's</b>	AA- (4th highest of 21)

These ratings apply only to the company's claims-paying ability. The ratings do not imply approval of the product and do not refer to the performance of the product, including underlying investment options, if any. As of July 28, 2009, these ratings represent the most recently affirmed ratings by the respective agencies. Individual issuing companies are separately responsible for satisfying their own financial and contractual obligations. All ratings are subject to revision or withdrawal at any time by the rating agencies, and therefore, no assurance can be given that these ratings will be maintained. For more information on ratings, see [www.LincolnFinancial.com/investor](http://www.LincolnFinancial.com/investor).

The current outlooks for the insurance subsidiaries are negative from A.M. Best, Fitch, and Moody's; and stable from Standard & Poor's.

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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Affiliates are separately responsible for their own financial and contractual obligations.

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### Important disclosures. Please read.

**Variable insurance company products are sold by prospectus. Investors should consider the investment objectives, risks, and charges and expenses of the investment company carefully before investing. A prospectus contains this and other important information about the investment. To request a prospectus call 877 533-0003 or obtain one from your investment representative. Clients should read it carefully before they invest or send money.**

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Lincoln Financial Group is the marketing name for Lincoln National Corporation (NYSE:LNC) and its family of financial services affiliates. Affiliates are separately responsible for their own financial and contractual obligations. The oldest Lincoln Financial affiliate, The Lincoln National Life Insurance Company, was founded in 1905 in Fort Wayne, IN. Lincoln Financial Group includes: Lincoln Life & Annuity Company of New York, Lincoln Financial Advisors, Lincoln Financial Distributors, and Delaware Investments.

Life insurance and annuities are issued by The Lincoln National Life Insurance Company, Fort Wayne, IN; First Penn-Pacific Life Insurance Company, Schaumburg, IL; and in New York by Lincoln Life & Annuity Company of New York, Syracuse, NY. Financial planning services are offered through Lincoln Financial Advisors and Sagemark Consulting<sup>SM</sup>, a division of Lincoln Financial Advisors, a registered investment advisor. Securities are offered by Lincoln Financial Advisors, a broker/dealer (member SIPC), and distributed by Lincoln Financial Distributors, Inc., a broker/dealer (member SIPC), and Delaware Distributors, L.P. Delaware Investments is the marketing name for Delaware Management Holdings, Inc. and its subsidiaries.

Unless otherwise indicated, credit ratings shown in the document are based on ratings provided by the major credit rating agencies (A.M. Best, Fitch, Moody's, and Standard & Poor's) or are based on internal ratings for those securities where external ratings are not available. For securities where the ratings assigned by the major rating agencies are not equivalent, the second highest of the three ratings assigned is used.

Financial data as of June 30, 2009, and subject to change. For more information about Lincoln Financial Group affiliates, go to [www.LincolnFinancial.com](http://www.LincolnFinancial.com).

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