



2011 Year-End Life New Business Deadlines for Independent Channel Agencies

2011 Year-End New Business Deadlines are detailed below. Please note that life applications should be submitted **In Good Order** to the MetLife Bloomfield office by the recommended date to meet the cut-off dates for placing cases and crediting them to 2011 business.

Life New Business: All Life Products

Recommended submission date is Friday, December 9

- New Business cases should be received In Good Order by this date to allow adequate time for underwriting to get the policy issued before the year-end cut-off date.

Deadline for 2011 credit is Wednesday, December 21

- Full payment must be received at MetLife for all products paid and placed no later than Wednesday, December 21, by 4 p.m., ET.
- The last commission run for 2011 tax-reporting purposes will be Friday, December 23.
- Production credits will be given for policies paid and placed with MetLife by Friday, December 30, by 4 p.m., ET. Commissions on policies paid and placed between December 24 and 30 will be reported for the 2012 tax year.

Term Conversions

Recommended submission date is Monday, December 12

- Term conversions must be submitted to the MetLife Bloomfield office for data collection by this date.

Insurance Products Are:
• Not A Deposit • Not FDIC-Insured • Not Insured By Any Federal
Government Agency • Not Guaranteed By Any Bank Or Credit Union • May Go Down in Value

Life insurance products are issued by MetLife Investors USA Insurance Company, Irvine, CA 92614, Metropolitan Life Insurance Company, New York, NY 10166, and in New York only by First MetLife Investors Insurance Company, New York, NY 10166. All guarantees are subject to the claims-paying ability and financial strength of the issuing insurance company. Variable products are distributed by MetLife Investors Distribution Company, Irvine, CA 92614. All are MetLife companies. October 2011

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